

From: [Daniel Salmi](#)
To: [Janis Perry](#)
Subject: FW: {External}RE: State Seed Advisory Board Meeting Updated Minutes
Date: Monday, July 16, 2018 1:45:50 PM

Hi Janis,

Here is the email relating to the upcoming fee increases for the Washington State Department of Agriculture Seed Lab.

Thanks,
Dan Salmi
Bureau Chief
Agriculture Bureau of Laboratories

From: Brad Chambers [mailto:BradChambers@swseedco.com]
Sent: Monday, July 16, 2018 8:13 AM
To: Daniel Salmi
Subject: {External}RE: State Seed Advisory Board Meeting Updated Minutes

Hi Dan,

Recently received an update from the WSDA seed program and it looks like they are moving forward with potential fee increases. I know this has been a topic of our meetings as well, just wanted to pass this along.

The financial stability of the Seed Program is of the utmost importance to all of us. I monitor its status continually. Over the past few months, with assistance from staff in Olympia, I have been conducting a thorough budget analysis taking into account increasing costs with revenue projections. While not yet quite complete the data does show that the fund balance is starting to decline and will continue to do so. The last time we increased fees was in 2012. That increase has served us well and with that the fund balance remained stable over time at right around a six month operating reserve. I understand and fully appreciate the impact on industry of increasing fees. The Seed Program does not receive any general funds and is solely supported by user fees and thus operates just as your businesses do and therefore the revenue must align to support operations. I will soon be starting the rule making process to adjust fees and will have a full and complete set of data that I will be sending out soon.

Thanks,
Brad