

Average Annual Produce Sales Worksheet

This form is for your use only to assist in calculating produce sales. Please do not return this form to ISDA.

Produce Safety Rule (PSR) Coverage

How to find your Total Average Annual Produce Sales:

Sales receipts or records reflecting **total produce sales** over the previous three (3) calendar years:

Example:

						Total Average Annual Produce Sales
Year 1 Produce Sales	+	Year 2 Produce Sales	+	Year 3 Produce Sales	÷	3 =
\$10,000		\$20,000		\$30,000		\$20,000

						Total Average Annual Produce Sales
Year 1 Produce Sales	+	Year 2 Produce Sales	+	Year 3 Produce Sales	÷	3 =

Farms that grow, harvest, pack, or hold produce and have an average annual value of produce sold during the previous three-year period of \$25,000 or less are not covered by the PSR. (21 CFR 112 § 112.4(a))

Note: Produce includes all produce that is grown, harvested, packed, or held on the farm, not just covered produce.

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